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## INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BLOM BANK SAL

We have audited the accompanying consolidated financial statements of BLOM Bank SAL (the "Bank") and its subsidiaries (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2012 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.


Ernst \& Young


21 March 2013
Beirut, Lebanon


For the year ended 31 December 2012

|  | Notes | $2012$ <br> LL million | $2011$ <br> LL million |
| :---: | :---: | :---: | :---: |
| Interest and similar income | 4 | 1,946,653 | 1,850,916 |
| Interest and similar expense | 5 | $(1,158,894)$ | $(1,073,397)$ |
| Net interest income |  | 787,759 | 777,519 |
| Fee and commission income |  | 196,587 | 200,443 |
| Fee and commission expense |  | $(26,909)$ | $(24,451)$ |
| Net fee and commission income | 6 | 169,678 | 175,992 |
| Net gain from financial instruments at fair value through profit or loss | 7 | 194,378 | 7,984 |
| Net gain from derecogniton of financial assets at amortized cost | 8 | 32,501 | 119,538 |
| Revenue from financial assets at fair value through other comprehensive income | 22 | 257 | 217 |
| Other operating income | 9 | 12,916 | 14,807 |
| Total operating income |  | 1,197,489 | 1,096,057 |
| Net credit losses | 10 | $(158,382)$ | $(60,869)$ |
| Net operating income |  | 1,039,107 | 1,035,188 |
| Personnel expenses | 11 | $(247,498)$ | $(237,460)$ |
| Other operating expenses | 12 | $(149,101)$ | $(143,191)$ |
| Depreciation of property and equipment | 23 | $(30,957)$ | $(33,100)$ |
| Amortization of intangible assets | 24 | $(1,898)$ | $(2,620)$ |
| Total operating expenses |  | $(429,454)$ | $(416,371)$ |
| Operating profit |  | 609,653 | 618,817 |
| Net gain (loss) on disposal of other assets |  | 1,863 | (208) |
| Profit before tax |  | 611,516 | 618,609 |
| Income tax expense | 13 | $(105,104)$ | $(118,799)$ |
| Profit for the year |  | 506,412 | 499,810 |
| Attributable to: |  |  |  |
| Equity holders of the parent |  | 501,210 | 487,878 |
| Non-controlling interests |  | 5,202 | 11,932 |
|  |  | 506,412 | 499,810 |
|  |  | $L L$ | LL |
| Basic/diluted earnings per share attributable to equity holders of the parent for the year | 14 | 2,304 | 2,233 |

$\left.\begin{array}{lrrr} & \begin{array}{r}2012 \\ \text { LL million }\end{array} & \begin{array}{r}2011 \\ \text { LL million }\end{array} \\ \text { Profit for the year } \\ \text { Other comprehensive loss: } \\ \text { Net gain on sale of financial assets at fair value through other } \\ \text { comprehensive income }\end{array}\right)$

|  | Notes | $2012$ <br> LL million | $2011$ <br> L. million |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and balances with central banks | 15 | 7,458,577 | 6,062,381 |
| Due from banks and financial institutions | 16 | 5,070,495 | 4,845,533 |
| Loans to banks and financial institutions | 17 | 114,610 | 116,781 |
| Derivative financial instruments | 18 | 37,082 | 25,548 |
| Financial assets at fair value through prolit or loss | 19 | 847,367 | 857,466 |
| Net loans and advances to customers at amortized cost | 20 | 9,070,287 | 8,409,450 |
| Net loans and advances to related parties at amortized cost | 43 | 16,197 | 18,270 |
| Debtors by acceptances |  | 104,191 | 240,277 |
| Financial assets at amortized cost | 21 | 14,308,536 | 13,648,659 |
| Financial assets at fair value through other comprehensive income | 22 | 5,958 | 6,645 |
| Property and equipment | 23 | 492,092 | 443,831 |
| Intangible assets | 24 | 3,865 | 4,278 |
| Assets obtained in settlement of debt | 25 | 27,467 | 27,966 |
| Other assets | 26 | 147,690 | 152,988 |
| Goodwill | 27 | 60,208 | 61,879 |
| Total assets |  | 37,764,622 | 34,921,952 |
| Liabilities and equity |  |  |  |
| Liabilities |  |  |  |
| Due to Central banks under repurchase agreements | 28 | 140,499 | 337, |
| Due to banks and financial institutions | 29 | 618,780 | 337,388 |
| Derivative financial instruments | 18 | 52,494 | 13,751 |
| Financial liabilities at fair value through profit or loss | 30 | 22,053 | 41,054 |
| Customers' deposits at amortized cost | 31 | 32,649,831 | 30,366,543 |
| Deposits from related parties at amortized cost | 43 | 177,376 | 188,721 |
| Engagements by acceptances |  | 104,191 | 240,277 |
| Other liabilities | 32 | 590,982 | 635,326 |
| Provisions for risks and charges | 33 | 119,408 | 109,509 |
| Total liabilities |  | 34,475,614 | 31,932,569 |
| Equity |  |  |  |
| Share capital - common shares | 34 | 258,000 | 258,000 |
| Share capital - preferred shares | 34 | 24,000 | 24,000 |
| Share premium on common shares | 34 | 374,059 | 374,059 |
| Share premium on preferred shares | 34 | 277,500 | 277,500 |
| Non distributable reserves | 35 | 709,310 | 612,470 |
| Distributable reserves | 36 | 395,042 | 363,961 |
| Treasury shares | 37 | $(67,302)$ | $(83,162)$ |
| Retained earnings | 38 | 745,955 | 557,835 |
| Revaluation reserve of real estate | 39 | 14,727 | 14,727 |
| Change in fair value of financial assets at fair value through other comprehensive income | 40 | (406) | (950) |
| Foreign currency translation reserve |  | $(36,597)$ | $(13,134)$ |
| Profit for the year |  | 501,210 | 487,878 |
| Equity attributable to equity holders of parent |  | 3,195,498 | 2,873,184 |
| Non-controlling interests |  | $\mathbf{9 3 , 5 1 0}$ | 116,199 |
| Total equity |  | 3,289,008 | 2,989,383 |
| Total liabilities and equity |  | 37,764,622 | 34,921,952 |

The consolidated financial statements were authorized for issue in accordance with a resolution of the board of directors on 21 March 2013 by:


The accompanying notes 1 to 51 form part of these consolidated financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
For the year ended 31 December 2012


The accompanying notes 1 to 51 form part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

## 31 December 2012

|  | Notes | $2012$ <br> LL million | $\begin{array}{r} 2011 \\ \text { LL million } \end{array}$ |
| :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |
| Profit for the year before income tax |  | 611,516 | 618,609 |
| Adjustments for: |  |  |  |
| Depreciation of property and equipment | 23 | 30,957 | 33,100 |
| Amortization of intangible assets | 24 | 1,898 | 2,620 |
| (Gain) loss on disposal of property and equipment |  | $(1,863)$ | 208 |
| Provision for loans and advances to customers, net | 10 | 158,377 | 59,622 |
| Provision for impairment of other financial assets | 10 | - | 937 |
| Provision for placements with other banks | 16 | 703 | 2,689 |
| Net provision for risks and charges |  | 73,367 | 39,692 |
| Gain on disposal of assets obtained in settlement of debt |  | (421) | (343) |
| Gain from sale of financial assets at amortized cost | 8 | $(32,501)$ | $(119,538)$ |
| Unrealized fair value (gains) losses on financial assets at fair value through profit or loss | 7 | $(94,371)$ | 65,036 |
| Adjustment related to a subsidiary company |  | $(6,244)$ | - |
|  |  | 741,418 | 702,632 |
| Changes in operating assets and liabilities: |  |  |  |
| Term deposits with central banks |  | $(891,745)$ | (2,451,974) |
| Due from banks and financial institutions |  | $(290,811)$ | 678,980 |
| Loans to banks and financial institutions |  | 2,171 | $(13,761)$ |
| Derivative financial instruments - debit |  | $(11,534)$ | 21,144 |
| Financial assets at fair value through profit or loss |  | 104,470 | 178,740 |
| Net loans and advances to customers at amortized cost |  | $(819,214)$ | $(671,936)$ |
| Net loans and advances to related parties at amortized cost |  | 2,073 | $(8,872)$ |
| Other assets |  | 5,298 | $(24,710)$ |
| Due to banks and financial institutions |  | 37,347 | $(4,184)$ |
| Derivative financial instruments - credit |  | 38,743 | $(22,714)$ |
| Financial liabilities at fair value through profit or loss |  | $(19,001)$ | $(7,873)$ |
| Customers' deposits at amortized cost |  | 2,283,288 | 1,052,293 |
| Deposits from related parties at amortized cost |  | $(11,345)$ | $(3,996)$ |
| Other liabilities |  | $(17,944)$ | 100,410 |
| Cash from (used in) operations |  | 1,153,214 | $(475,821)$ |
| Taxes paid |  | $(128,283)$ | $(113,821)$ |
| Provisions for risks and charges paid |  | $(59,111)$ | $(43,379)$ |
| Net cash from (used in) operating activities |  | 965,820 | $(633,021)$ |
| INVESTING ACTIVITIES |  |  |  |
| Financial assets at amortized cost |  | $(627,376)$ | $(104,058)$ |
| Financial assets at fair value through other comprehensive income |  | 1,411 | 291 |
| Assets obtained in settlement of debt |  | 356 | (417) |
| Purchase of property and equipment | 23 | $(104,357)$ | $(77,973)$ |
| Purchase of intangible assets | 24 | $(1,162)$ | $(1,688)$ |
| Cash proceeds from the sale of property and equipment and intangible assets |  | 7,489 | 435 |
| Acquisition of a subsidiary |  | - | $(5,821)$ |
| Net cash used in investing activities |  | $(723,639)$ | $(189,231)$ |
| FINANCING ACTIVITIES |  |  |  |
| Redemption of preferred shares |  | - | $(263,810)$ |
| Issuance of preferred shares |  | - | 301,500 |
| Sale (purchase) of treasury shares, net |  | 15,860 | $(7,369)$ |
| Net (loss) gain on sale of treasury shares |  | $(3,544)$ | 1,890 |
| Non-controlling interests |  | $(27,945)$ | $(22,203)$ |
| Dividends paid | 42 | $(162,175)$ | $(165,124)$ |
| Net cash used in financing activities |  | $(177,804)$ | $(155,116)$ |
| Effect of exchange rate changes |  | $(9,616)$ | $(27,943)$ |
| Increase (decrease) in cash and cash equivalents |  | 54,761 | (1,005,311) |
| Cash and cash equivalents at 1 January |  | 5,065,263 | 6,070,574 |
| Cash and cash equivalents at 31 December | 41 | 5,120,024 | 5,065,263 |
| Operational cash flows from interest and dividends |  |  |  |
| Interest paid |  | 1,148,480 | 1,080,911 |
| Interest received |  | 1,933,400 | 1,920,182 |
| Dividends received |  | 1,458 | 1,465 |

