Building a better working world

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## C.R. 61 <br> INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF BLOM BANK SAL

We have audited the accompanying consolidated financial statements of BLOM Bank SAL (the "Bank") and its subsidiaries (collectively the "Group"), which comprise the consolidated statement of financial position as at 31 December 2013 and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2013, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.


18 March 2014


Beirut, Lebanon

## CONSOLIDATED INCOME STATEMENT

For the year ended 31 December 2013

|  | Notes | $\underset{\text { LL million }}{2013}$ | $2012$ <br> LL million |
| :---: | :---: | :---: | :---: |
| Interest and similar income | 7 | 2,015,256 | 1,946,653 |
| Interest and similar expense | 8 | $(1,218,898)$ | $(1,158,894)$ |
| Net interest income |  | 796,358 | 787,759 |
| Fee and commission income |  | 222,905 | 204,116 |
| Fee and commission expense |  | $(38,618)$ | $(34,438)$ |
| Net fee and commission income | 9 | 184,287 | 169,678 |
| Net gain from financial instruments at fair value through profit or loss | 10 | 136,946 | 194,378 |
| Net gain from derecogniton of financial assets at amortized cost | 11 | 70,277 | 32,501 |
| Revenue from financial assets at fair value through other comprehensive income | 25 | 290 | 257 |
| Other operating income | 12 | 18,215 | 12,916 |
| Total operating income |  | 1,206,373 | 1,197,489 |
| Net credit losses | 13 | $(106,541)$ | $(158,382)$ |
| Write-back of provision on other financial assets |  | 1,317 |  |
| Net operating income |  | 1,101,149 | 1,039,107 |
| Personnel expenses | 14 | $(264,108)$ | $(247,498)$ |
| Other operating expenses | 15 | $(151,044)$ | $(149,101)$ |
| Depreciation of property and equipment | 26 | $(30,227)$ | $(30,957)$ |
| Amortization of intangible assets | 27 | $(1,681)$ | $(1,898)$ |
| Total operating expenses |  | $(447,060)$ | $(429,454)$ |
| Operating profit |  | 654,089 | 609,653 |
| Net gain on disposal of fixed assets |  | 256 | 1,863 |
| Profit before tax |  | 654,345 | 611,516 |
| Income tax expense | 16 | $(123,045)$ | $(105,104)$ |
| Profit for the year |  | 531,300 | 506,412 |
| Attributable to: |  |  |  |
| Equity holders of the parent |  | 520,763 | 501,210 |
| Non-controlling interests |  | 10,537 | 5,202 |
|  |  | 531,300 | 506,412 |
|  |  | LL | LL |
| Basic/diluted earnings per share attributable to equity holders of the parent for the year | 17 | 2,377 | 2,304 |

## BLOM Bank SAL

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2013

|  | $\begin{array}{r} 2013 \\ \text { LL million } \end{array}$ | 2012 <br> LL million |
| :---: | :---: | :---: |
| Profit for the year | 531,300 | 506,412 |
| Other comprehensive loss to be reclassified to consolidated income statement in subsequent periods: |  |  |
| Exchange differences on translation of foreign operations | $(94,751)$ | $(50,754)$ |
| Other comprehensive gain not to be reclassified to consolidated income statement in subsequent periods: |  |  |
| Net gain on sale of financial assets at fair value through other comprehensive income | - | 180 |
| Net unrealized gain from financial assets at fair value through other comprehensive income | 406 | 544 |
| Net other comprehensive income not to be reclassified to consolidated income statement in subsequent periods | 406 | 724 |
| Other comprehensive loss for the year | $(94,345)$ | $(50,030)$ |
| Total comprehensive income for the year | 436,955 | 456,382 |
| Attributable to: |  |  |
| Equity holders of the parent | 458,671 | 478,471 |
| Non-controlling interests | $(21,716)$ | $(22,089)$ |
|  | 436,955 | 456,382 |

BLOM Bank SAL

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2013

|  |  | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
|  | Notes | LL million | LL million |
| Assets |  |  |  |
| Cash and balances with central banks | 18 | 9,847,077 | 7,458,577 |
| Due from banks and financial institutions | 19 | 4,423,450 | 5,070,495 |
| Loans to banks and financial institutions | 20 | 103,758 | 114,610 |
| Derivative financial instruments | 21 | 62,611 | 37,082 |
| Financial assets at fair value through profit or loss | 22 | 944,261 | 847,367 |
| Net loans and advances to customers at amortized cost | 23 | 9,536,401 | 9,070,287 |
| Net loans and advances to related parties at amortized cost | 46 | 28,422 | 16,197 |
| Debtors by acceptances |  | 88,202 | 104,191 |
| Financial assets at amortized cost | 24 | 13,613,542 | 14,308,536 |
| Financial assets at fair value through other comprehensive income | 25 | 6,450 | 5,958 |
| Property and equipment | 26 | 536,036 | 492,092 |
| Intangible assets | 27 | 2,941 | 3,865 |
| Assets obtained in settlement of debt | 28 | 23,514 | 27,467 |
| Other assets | 29 | 148,596 | 147,690 |
| Goodwill | 30 | 53,833 | 60,208 |
| Total assets |  | 39,419,094 | 37,764,622 |
| Liabillities and equity |  |  |  |
| Ltabilities |  |  |  |
| Due to central banks | 31 | 108,590 | - |
| Repurchase agreements | 31 | 36,396 | 140,499 |
| Due to banks and financial institutions | 32 | 786,036 | 618,780 |
| Derivative financial instruments | 21 | 71,340 | 52,494 |
| Financial liabilities at fair value through profit or loss | 33 | 3,032 | 22,053 |
| Customers' deposits at amortized cost | 34 | 33,873,830 | 32,649,831 |
| Deposits from related parties at amortized cost | 46 | 151,042 | 177,376 |
| Engagements by acceptances |  | 88,202 | 104,191 |
| Other liabilities | 35 | 618,869 | 590,982 |
| Provisions for risks and charges | 36 | 140,911 | 119,408 |
| Total liabilities |  | 35,878,248 | 34,475,614 |
| Equity |  |  |  |
| Share capital - common shares | 37 | 258,000 | 258,000 |
| Share capital - preferred shares | 37 | 24,000 | 24,000 |
| Share premium on common shares | 37 | 374,059 | 374,059 |
| Share premium on preferred shares | 37 | 277,500 | 277,500 |
| Non distributable reserves | 38 | 812,269 | 709,310 |
| Distributable reserves | 39 | 449,463 | 395,042 |
| Treasury shares | 40 | $(87,199)$ | $(67,302)$ |
| Retained eamings | 41 | 917,522 | 745,955 |
| Revaluation reserve of real estate | 42 | 14,727 | 14,727 |
| Change in fair value of financial assets at fair value through other comprehensive income | 43 | - | (406) |
| Foreign currency translation reserve |  | $(99,095)$ | $(36,597)$ |
| Profit for the year |  | 520,763 | 501,210 |
| Equity attributable to equity holders of parent |  | 3,462,009 | 3,195,498 |
| Non-controlling interests |  | 78,837 | 93,510 |
| Total equity |  | 3,540,846 | 3,289,008 |
| Total liabilities and equity |  | 39,419,094 | 37,764,622 |

The consolidated financial statement were authorized for issue in accordance with a resolution of the board of directors on 18 March 2014 by:


The accompanying notes 1 to 53 form part of these consolidated financial statements.

BLOM Bank SAL
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
For the year ended 31 December 2013

|  |  |  |  |  |  | ${ }_{\text {Altrib }}$ | $\begin{gathered} 2013 \\ \text { Ie to equity holder: } \end{gathered}$ | f the parent |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\left.\begin{array}{c}\text { Share premium } \\ \text { on common } \\ \text { shares } \\ \text { Ln }\end{array}\right)$ | Share premium on preferred shares L million | Non distributable reserves LL million | $\begin{array}{r} \text { Distributable } \\ \text { reserves } \\ \text { LL million } \end{array}$ | $\begin{gathered} \text { Treasury } \\ \text { LL million } \end{gathered}$ | $\begin{gathered} \text { Retained } \\ \text { earnings } \\ \text { LL million } \end{gathered}$ | $\begin{gathered} \text { Revaluation } \\ \text { reserve of feal } \\ \text { estale } \\ \text { LL million } \end{gathered}$ |  | Foreign currency translation rese LL million | $\begin{gathered} \text { Profit } \\ \text { for the } \\ \text { year } \\ \text { LL milion } \end{gathered}$ | $\underset{\text { LL million }}{\substack{\text { Total }}}$ | $\begin{gathered} \text { Non } \\ \text { controlilig } \\ \text { intersts } \\ \text { LL million } \end{gathered}$ | Total equity LL million |
| Balance at 1 January 2013 | 258,000 | 24,000 | 374,059 | 277,500 | 709,310 | 395,042 | (67,32) | 745,955 | 14,727 | (406) | $(36,597)$ | 501,210 | 3,195,498 | 93,510 | 3,289,008 |
| Profit for the year Other comprehensive loss | : | : | : | : | : | : | : | : | : | 406 | (62,498) | 520,763 | 520,763 $(62,092)$ | 10,537 $(32,253)$ | 531,300 $(94,345)$ |
| Total comprehensive income | - |  |  |  |  |  | . | - |  | 406 | (62,498) | 520,763 | 458,671 | (21,716) | 436,955 |
| Appropriation of 2012 profits | - | - | - | . | 101,781 | 54,404 | - | 181,676 |  | . | - | (337,861) |  |  |  |
| Dividends distributions (note 45) Adjustments related to change in ownership |  |  |  |  |  |  | - |  |  |  |  | $(163,357)$ | (163,357) | - | (163,357) |
| in subsidiaries | - |  |  |  | 2 | 17 | - | (27) |  |  |  | 8 |  | (32) | (32) |
| Purchase of trasury shares (note 40) | - |  |  |  | - | - | (41, 152) |  |  |  |  |  | (41,152) |  | 41,152) |
| Sale of treasury shares (note 40) |  |  |  |  |  |  | 21,255 |  |  |  |  |  | 21,255 |  | ${ }^{21,255}$ |
| Net gain on sale of treasury shares |  | - | - |  | 1,176 |  |  | - |  |  |  |  | 1,176 |  | 1,176 |
| Non-controlling interest share in capital |  |  |  |  |  |  |  |  |  |  |  |  |  | 7.235 | 7,235 |
| Adjustment relating to prior years |  |  |  |  |  |  | - | (10,082) |  | - |  |  | (10,082) | (160) | (10,242) |
| Balance at 31 December 2013 | 258,000 | 24,000 | 374,059 | 277,500 | 812,269 | 449,463 | (87,199) | 917,522 | 14,727 | - | (99,095) | 520,763 | 3,462,009 | 78,837 | 3,540,846 |
|  |  |  |  |  |  | ${ }_{\text {Altrib }}$ | $\begin{gathered} 2012 \\ \text { Let to equity holder } \end{gathered}$ | the parent |  |  |  |  |  |  |  |
|  |  | $\begin{gathered} \text { Share } \\ \text { Capial } \\ \text { preferred } \\ \text { shares } \\ \text { LL million } \end{gathered}$ |  | Share premium on preferred shares LL million | Non distributable reserves LL million LL milli | $\begin{gathered} \text { Distributable } \\ \text { reserves } \\ \text { LL million } \end{gathered}$ |  | $\begin{gathered} \text { Retained } \\ \text { earings } \\ \text { LL million } \end{gathered}$ | $\begin{gathered} \text { Revaluation } \\ \text { reserveof real } \\ \text { estale } \\ \text { LL million } \end{gathered}$ | Change in fair value offinancial assets at fair value through other comprehensive income $L L$ million | Foreign currency tranclation reserve LL million |  | $\begin{gathered} \text { Total } \\ \text { LL million } \end{gathered}$ | $\begin{gathered} \text { Non } \\ \text { controling } \\ \text { intersts } \\ \text { LL million } \end{gathered}$ | Total equity LL million |
| Balance at 1 January 2012 | 258,000 | 24,000 | 374,059 | 277,500 | 612,470 | 363,961 | (83,162) | 557,835 | 14,727 | (950) | (13,134) | ${ }_{5077878}$ | 2,873,184 | 116,199 | 2,989,383 |
| ${ }_{\text {Profit for the year }}^{\text {Protit }}$ |  |  |  |  |  |  |  |  |  |  |  | 501,210 | 501,210 | 5,202 | 506,412 |
| Profit from sale of shares at fair value through other comprehensive income Other comprehensive loss | - | $:$ | : |  |  | : | : | 180 |  | 544 | (23,463) |  | $\begin{gathered} 180 \\ (22,919) \end{gathered}$ | (27,291) | 180 $(50,210)$ |
| Total comprehensive income | . | - | - | . | - | - | . | 180 | - | 544 | ${ }^{(23,463)}$ | 501,210 | 478,471 | (22,089) | 456,382 |
| Appropriation of 2011 profits Dividends distributions (note 45) | - |  | - |  | 100,384 | 31,081 | - | 194,238 | - | : | : | $\begin{aligned} & (325,703) \\ & (162,175) \end{aligned}$ | (162,175) |  | (162,175) |
| Adjustments related to change in ownership in subsidiaries | - |  |  |  |  |  |  | (54) |  | - | - |  | (54) | 51 |  |
| Purchase of trasury shares (note 40) | - | - |  |  | - | - | ${ }^{(85,028)}$ | . |  | - |  |  | ${ }^{(85,028)}$ | (32) | ${ }^{(85,060)}$ |
| Sale of treasury shares (note 40) Net loss on sale of teasury shares |  |  |  |  |  |  | 100,888 |  |  |  |  |  | $\underset{\substack{100,888 \\(3,54)}}{ }$ | ${ }^{32}$ | $\underset{\substack{100,920 \\(3,581)}}{ }$ |
| Net loss on sale of treasury shares Non-controlling interest from dividends | - |  | - |  | ${ }^{(3,544)}$ | - |  | - | - | - | - | - | ${ }^{(3,544)}$ | ${ }^{(37)}$ | (3,581) |
| distributions in a subsidiary company | - |  | - |  |  | - | - | - | - | - | - |  | - | (670) | (670) |
| Non-controlling interest share in capital increase of a subsidiary company | - |  |  |  |  |  |  |  |  | - |  |  |  | 56 | 56 |
| Other adjustment related to a subsidiary | - | - | - |  | - | - | - | $(6,244)$ | - | - | $\checkmark$ | - | $(6,244)$ |  | (6,244) |
| Balance at 31 December 2012 | 258,000 | 24,000 | 374,059 | 277,500 | 709,310 | 395,042 | (67,302) | 745,955 | ${ }^{14,727}$ | ${ }^{(406)}$ | ${ }^{(36,597)}$ | 501,210 | 3,195,498 | 93,510 | 3,289,008 |

## CONSOLIDATED STATEMENT OF CASH FLOWS

## 31 December 2013

|  | Notes | $2013$ <br> LL million | $\begin{array}{r} 2012 \\ \text { LL million } \end{array}$ |
| :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |
| Profit for the year before income tax |  | 654,345 | 611,516 |
| Adjustments for: |  |  |  |
| Depreciation of property and equipment | 26 | 30,227 | 30,957 |
| Amortization of intangible assets | 27 | 1,681 | 1,898 |
| Gain on disposal of property and equipment |  | (256) | $(1,863)$ |
| Provision for loans and advances to customers, net | 13 | 106,541 | 158,382 |
| Provision for impairment of assets obtained in settlement of debt | 28 | 331 | - |
| Write-back of provision on other financial assets | 24\&29 | $(1,317)$ | - |
| (Write back) provision for placements with other banks | 19 | $(4,466)$ | 703 |
| Net provision for risks and charges |  | $\mathbf{6 5 , 8 7 4}$ | 73,367 |
| Loss (gain) on disposal of assets obtained in settlement of debt |  | 149 | (421) |
| Gain from sale of financial assets at amortized cost | 11 | $(70,277)$ | $(32,501)$ |
| Unrealized fair value gains on financial assets at fair value through profit or loss | 10 | $(45,190)$ | $(94,371)$ |
| Adjustment relating to prior years |  | $(10,082)$ | $(6,244)$ |
|  |  | 727,560 | 741,423 |
| Changes in operating assets and liabilities: |  |  |  |
| Balances with central banks |  | $(2,028,865)$ | $(891,745)$ |
| Due from banks and financial institutions |  | 928,199 | $(290,811)$ |
| Loans to banks and financial institutions |  | 10,852 | 2,171 |
| Derivative financial instruments - debit |  | $(25,529)$ | $(11,534)$ |
| Financial assets at fair value through profit or loss |  | $(51,704)$ | 104,470 |
| Net loans and advances to customers at amortized cost |  | $(572,655)$ | $(819,219)$ |
| Net loans and advances to related parties at amortized cost |  | $(12,225)$ | 2,073 |
| Other assets |  | 82 | 5,298 |
| Due to banks and financial institutions |  | $(16,663)$ | 37,347 |
| Derivative financial instruments - credit |  | 18,846 | 38,743 |
| Financial liabilities at fair value through profit or loss |  | $(19,021)$ | $(19,001)$ |
| Customers' deposits at amortized cost |  | 1,223,999 | 2,283,288 |
| Deposits from related parties at amortized cost |  | $(26,334)$ | $(11,345)$ |
| Other liabilities |  | $(1,215)$ | $(17,944)$ |
| Cash from operations |  | 155,327 | 1,153,214 |
| Taxes paid |  | $(95,191)$ | $(128,283)$ |
| Provisions for risks and charges paid |  | $(32,228)$ | $(59,111)$ |
| Net cash from operating activities |  | 27,908 | 965,820 |
| INVESTING ACTIVITIES |  |  |  |
| Financial assets at amortized cost |  | 765,600 | $(627,376)$ |
| Financial assets at fair value through other comprehensive income |  | (86) | 1,411 |
| Assets obtained in settlement of debt |  | 1,237 | 356 |
| Purchase of property and equipment | 26 | $(119,860)$ | $(104,357)$ |
| Purchase of intangible assets | 27 | $(1,041)$ | $(1,162)$ |
| Cash proceeds from the sale of property and equipment and intangible assets |  | 14,533 | 7,489 |
| Acquisition of a subsidiary |  | (986) | - |
| Net cash from (used in) investing activities |  | 659,397 | $(723,639)$ |
| FINANCING ACTIVITIES |  |  |  |
| (Purchase) sale of treasury shares, net |  | $(19,897)$ | 15,860 |
| Net gain (loss) on sale of treasury shares |  | 1,176 | $(3,544)$ |
| Non-controlling interests |  | 7,075 | $(27,945)$ |
| Dividends paid | 45 | $(163,357)$ | $(162,175)$ |
| Net cash used in financing activities |  | $(175,003)$ | $(177,804)$ |
| Effect of exchange rate changes |  | $(64,385)$ | $(9,616)$ |
| Increase in cash and cash equivalents |  | 447,917 | 54,761 |
| Cash and cash equivalents at 1 January |  | 5,120,024 | 5,065,263 |
| Cash and cash equivalents at 31 December | 44 | 5,567,941 | 5,120,024 |
| Operational cash flows from interest and dividends |  |  |  |
| Interest paid |  | (1,202,426) | $(1,148,480)$ |
| Interest received |  | 2,030,380 | 1,933,400 |
| Dividends received |  | 1,717 | 1,458 |

