Press Release

Bank Audi Consolidated Activity Highlights as at End-June 2016

Beirut, July 28, 2016

- US\$ 41.9 billion of assets, of which 48% from entities outside Lebanon
- US\$ 35.0 billion of customers' deposits, of which 44% from entities outside Lebanon
- US\$ 18.5 billion of loans to customers, of which 65% from entities outside Lebanon
- US\$ 3.3 billion of shareholders' equity, of which 88% of core common shareholders' equity
- US\$ 226 million of net profits in the first half of 2016, growing by 11.7% relative to the corresponding period of 2015, and of which 51% from entities outside Lebanon

The Lebanese economy, which started the year with a net improvement in real sector indicators, has lost some steam in the second quarter which witnessed some additional pressures. According to the quarterly survey by Bloomberg, the Lebanese economy is now expected to grow by 1.7% in 2016, down from the 2.2% previous forecast, though still better than the 1% growth realized last year. In parallel, amidst a 6% decline in financial inflows to Lebanon over the first five months of 2015, although these stabilized at an average of US\$ 1 billion per month, a level which compares well with regional averages, banking activity saw a retreat in its growth pace. Deposit grew in the first five months of 2016 by US\$ 2.3 billion, as compared to US\$ 3.5 billion in the corresponding period of 2015. Paradoxically, loans to the private sector have been growing at a higher pace than that of last year (US\$ 1.3 billion in the first five months of 2016 relative to US\$ 0.5 billion in the same period of 2015), thus providing a relative support to banks spreads and earnings.

At the regional level, low oil prices and deepening conflicts continue to weigh on economic activity in the MENA region. For oil importers in particular, political and economic pressures persist, and adverse spillovers from regional conflicts – including economic pressures from hosting refugees – and, more recently, slowdowns in the GCC, impacted negatively the macro performance and outlook. In Egypt, while economic prospects remain favourable on the overall, monetary and price pressures increasingly impact the macro picture, as core inflation hit a 7-year high of 12.4% in June, within the context of the recent widening of the spread between the official and the black market exchange rates to more than 20%. In Turkey, although recent developments might entail adverse repercussions on capital inflows and touristic spending, financial and macro implications are mostly manageable in an economy relying to the extent of 80% on domestic demand and which had shown resilience to the recent markets evolutions.

Despite the persisting challenging environment both domestically and regionally, Bank Audi achieved a favourable performance in the first half of 2016, driven by the diversification of sources of assets and net profits growth. The Group reported a growth in consolidated net profits of 11.7% in this year's first half relative the corresponding period of last year, rising from US\$ 202 million to US\$ 226 million. This growth resulted in particular from the reinforcement of the earnings generation capacity of entities operating in Egypt and Turkey in line with the adopted strategic plan, translating in a decrease in the share of Lebanese entities in consolidated net profits to 49%, whereby the contribution of entities abroad reached 51%. This performance was realized after the allocation of US\$ 98 million of net loan loss provision charges, reinforcing loan quality. Within stable consolidated assets at their end-2015 level, General Management continued to adopt a conservative strategy aiming at further reinforcing the financial standing of the Group in the face of the impact of accumulating challenges in number of countries of presence.

In details:

• Consolidated assets of Bank Audi reached US\$ 41.9 billion at end-June 2016, of which 48% for entities outside Lebanon and US\$ 51.7 billion when accounting for assets under management, fiduciary deposits and custody accounts. Consolidated assets reported a slight contraction by 0.8% in the first half of 2016, corresponding to a decrease of US\$ 333 million, resulting in particular from the negative impact of the 11.8% devaluation of the Egyptian pound (official rate) against the US dollar reported over the same period. In nominal terms, Bank Audi Egypt has had a negative contribution to the increase of consolidated assets reaching US\$ 178 million, whereas its assets grew in real terms by 6.4%, corresponding to a real increase of US\$ 308 million. At the level of the other main development pillars of the Group, in particular Lebanon

and Egypt, Lebanese entities reported a limited asset growth while assets of Odea Bank contracted by US\$ 324 million as a result of Management's voluntary decision to slow down growth while focusing on margin enhancement.

• In line with consolidated assets, consolidated deposits of Bank Audi decreased by US\$ 616 million in the first half of 2016 (of which US\$ 420 million accounted for by the negative impact of the devaluation of the Egyptian pound) to US\$ 35 billion at end-June 2016, of which 44% from entities outside Lebanon. In parallel, consolidated net loans grew in nominal terms by 3% (as compared to 4.3% in real terms after adjusting to the exchange rates movement of the currencies of the countries of presence against the US dollar) to US\$ 18.5 billion, of which 65% from entities outside Lebanon.

• Lending growth was coupled with a strengthening of the lending portfolio quality through the allocation of additional net loan loss provisions worth US\$ 98 million during the first half of 2016, a large part of it in the form of collective provisions. Total collective provisions reached US\$ 195 million at end-June 2016, the equivalent of 1.1% of the consolidated net loans portfolio, while specific loan loss reserves stood at US\$ 416 million, translating in an increase in the coverage of doubtful loans by specific provisions to 71.3%. In parallel, the gross doubtful loans to gross loans ratio reached 3.06% at end-June 2016, a level considered low when compared to the sector averages in Lebanon (3.6%), the MENA region (3.6%), the emerging markets (6.8%) and the world (7.1%). Subsequently, the net doubtful loans to gross loans ratio improved to a mere 0.88%.

• Within this context, General Management proceeded also to further strengthen the Bank's liquidity and solvency measures with consolidated primary liquidity placed with central banks and foreign banks increasing to US\$ 16.1 billion, the equivalent of 45.9% of customers' deposits, a high level when compared to regional and global averages, while the Bank's capital adequacy ratio as per Basel III continued to improve, reaching 13.9% at end-June 2016, as compared to a 12% minimum regulatory requirement, as consolidated shareholders' equity of Bank Audi reached US\$ 3.3 billion at the same date, 88% of which core common shareholders' equity.

• Bank Audi's consolidated net earnings after provisions and taxes increased by US\$ 24 million in the first half of 2015 relative to the corresponding period of last year, thus reaching US\$ 226 million, growing by 11.7% year-on-year. This growth resulted in particular from the reinforcement of the earnings generation capacity of entities operating in Egypt and Turkey in line with adopted strategic plan, within an adequate increase in profits of Lebanese entities. The contribution of the entities outside Lebanon to consolidated net earnings increased from 48% in the first half of 2015 to 51% in the same period of 2016. Based on such results, the Bank's return on average assets ratio improved from 0.96% in 2015 to 1.09% in the first half of 2016, while the return on average common equity improved from 13.63% in 2015 to 14.9% in the first half of 2016, a level in line with the average of peer banks in the region and in line with the Group's weighted average cost of equity. In parallel, the Bank's common earnings per share rose to US\$ 1.02 on an annualized basis, while its common book value per share increased to US\$ 7.09 at end-June 2016.

In conclusion, the Bank's results in the first half of 2016 confirm the Group's ability to achieve its strategic objectives in spite of the accumulation of political and economic pressures regionally and globally. In reaching those goals, the Group relies on the breadth of its expansion and financial flexibility that makes Bank Audi one of the most diversified groups by activity among the largest regional banking groups. In addition, the Bank is keen to adopt internal procedures that comply with best international practices, particularly in terms of risk management systems, compliance and corporate governance.

Universal Banking Services through 12 Banks and 3 Financial Companies in 13 Countries

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A LEADING POSITIONING IN MAIN COUNTRIES OF PRESENCE

USD 41.9 billion in total assets as at 30/06/2016 of which 48% from entities outside Lebanon

Bank Audi

consolidated activity highlights

IN US DOLLARS

AT FND-JUNF 2016

Diversified Sources of Assets and Net Profits

- USD 35.0 billion of total customers' deposits
- USD 18.5 billion of total loans to customers
- USD 3.3 billion of total shareholders' equity
- USD 226 million of net profits in the first half of 2016, growing by 11.7% relative to the first half of 2015, and of which 51% from entities outside Lebanon

Main Financial Indicators

- 45.9% of primary liquidity to customers' deposits
- 13.9% of capital adequacy ratio as per Basel III
- 3.1% only of gross doubtful loans to gross loans ratio, reaching 0.9% when deducting specific loan loss reserves, excluding collective provisions
- 14.9% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING THROUGH 12 BANKS AND 3 FINANCIAL INSTITUTIONS IN 13 COUNTRIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

	30/06/16 USD Thousands	31/12/15 USD Thousands
ASSETS		
ASSETS Cash and balances with central banks Due from banks and financial institutions Loans to banks and financial institutions and reverse repurchase agreements Due from head office, sister, related banks and financial institutions Financial assets given as collateral Derivative financial instruments Shares and participations at fair value through profit and loss Debt instruments and other similar financial assets at fair value through profit and loss Of which: net advances and loans at fair value through profit and loss Net loans and advances to customers at amortised cost ⁽¹⁾ Net loans and advances to related parties at amortised cost ⁽²⁾ Debtors by acceptances Debt instruments classified at amortised cost ⁽³⁾ Shares and participations at fair value through other comprehensive income Investments in associates Assets taken in settlement of debts Property and equipment Intangible fixed assets Non-current assets held for sale	9,630,691 1,335,007 1,236,101 - 216,094 34,735 673,686 20,286 18,315,106 150,438 152,722 8,794,498 132,562 9,621 53,920 630,415 60,361	9,124,326 1,793,802 1,715,126 - - 176,360 39,331 215,211 14,716 17,786,274 142,321 159,605 9,807,346 95,771 9,279 48,278 639,097 67,240
Other assets	380,912	312,111
Goodwill	130,661	138,928
TOTAL ASSETS	41,937,530	42,270,406

⁽¹⁾ After deduction of provisions amounting to USD (000) 528,509 from loans and advances to customers as per IAS 39, of which USD (000) 194,720 representing provisions on collective assessment.

^(a) Loans granted to related parties against cash collateral amounted to USD (000) 112,092. ^(a) Includes an amount of USD 1,717million with risk ceded to customers.

	30/06/16 USD Thousands	31/12/15 USD Thousands
OFF-BALANCE SHEET		
Financing commitments		
- Financing commitments given to banks and financial institutions	335,061	363,728
- Financing commitments given to customers	3,566,135	3,464,296
Bank guarantees		
- Guarantees given to banks and financial institutions	125,378	153,873
Of which: credit derivatives	-	-
- Guarantees received from banks and financial institutions	1,195,268	1,727,121
Of which: credit derivatives	-	-
- Guarantees given to customers	1,684,874	1,686,950
- Guarantees received from customers	22,995,193	24,024,859
Financial notes commitments		
- Financial notes commitments to be received	-	-
Of which: financial instruments sold with a buy back option	-	-
- Financial notes commitments to be delivered	-	-
Of which: financial instruments purchased with a buy back option	-	-
Foreign currencies forwards		
- Foreign currencies to receive	5,553,548	4,775,989
- Foreign currencies to deliver	5,566,777	4,786,598
Commitments on term financial instruments	8,662,906	6,367,981
Other commitments	-	-
Claims from legal cases	-	-
Fiduciary accounts	1,372,355	1,495,955
- Under specific instructions	1,262,754	1,302,813
- Under discretionary investments	109,601	193,142
Assets under management	8,214,684	8,082,929
Mutual funds	215,009	269,997
Structured financial products	-	-
Engagement unlikely to be executed	-	-
Bad debts written off during the year	7,960	22,771

Due to head office, Financial assets take Derivative financial Financial liabilities a Of which: deposi Customers' deposits	nancial institutions and repurchase agreement sister, related banks and financial institutions n as a guarantee nstruments fair value through profit and loss s at fair value through profit and loss at amortised cost d parties at amortized cost ter borrowed funds reptances and charges and similar debts
TOTAL LIABILITIES	
Non-distributable reserve Distributable reserve Treasury shares Retained earnings Proposed dividends Revaluation reserve Reserve on revaluatii Remeasurement act Share of associates' Foreign currency tra	non shares rred shares erred shares erred shares strants sh contribution to capital serves s of real estate on of financial assets at fair value through other com uarial (gain)/Loss on defined benefit plan other comprehensive income under equity method



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	30/06/16	31/12/15
	USD Thousands	USD Thousands
	461,051	378,014
	1,610,673	1,552,614
	-	-
	-	-
	130,674	87,031
	-	-
	34,473,297	35,151,248
	519,985 65,525	457,785 53,302
	152,722	159,605
	510,872	383,414
	104,494	114,137
	, 645,890	, 645,857
	-	-
	38,675,183	38,983,007
	439,127	439,127
	4,119	4,119
	586,124	586,124
	370,881	370,881
	9,327	11,373
	48,150	48,150
	901,850	782,233
	426,319	426,445
	(506) 534,811	448,110
	239,130	239,130
nprehensive income	22,251	24,021
	(3,709)	(3,709)
d	3,016	3,016
	(548,376)	(486,036)
	(25,922)	(35,258)
	213,617	390,015
	3,220,209	3,247,741
	42,138 3,262,347	39,658 3,287,399
	5,202,547	
	41,937,530	42,270,406







CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	30/06/16 USD Thousands	30/06/15 USD Thousands
Interest and similar income Interest and similar expense	1,266,339 (767,702)	1,214,061 (757,684)
Net interest margin	498,637	456,377
Fee and commission income	165,787	155,410
Fee and commission expense	(36,155)	(29,684)
Net Fee and commission income	129,632	125,726
Net gain on financial assets or liabilities at fair value through profit and loss	84,903	20,695
Of which: interest income	16,995	9,149
Net gain on financial investments	79,937	67,110
Other operating income	18,258	, 5,192
Total operating income	811,367	675,100
Net provisions for credit losses	(98,052)	(61,469)
Net operating income	713,315	613,631
Personnel expenses	(235,412)	(204,701)
Other operating expenses	(159,981)	(123,282)
Depreciation of property and equipment	(25,753)	(24,164)
Amortisation of intangible assets	(11,441)	(9,016)
Impairment of goodwill	-	-
Total operating expenses	(432,587)	(361,163)
Operating profit	280,728	252,468
Share of profit of associates under equity method	659	1,397
Net gain (l oss) on disposal of other asset	(40)	48
Profit before tax	281,347	253,913
Income tax	(55,692)	(51,819)
Profit after tax	225,655	202,094
Result of discontinued operations, net of tax	-	-
Profit for the current period	225,655	202,094
Minority share profit for the current period	12,038	9,234
Group share profit for the current period	213,617	192,860
Basic earnings per share USD	0.51	0.46
Basic earnings per share from continuing operations USD	0.51	0.46

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FOREIGN PRESENCE

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A LEADING POSITIONING IN MAIN COUNTRIES OF PRESENCE

LBP 63,221 billion in total assets as at 30/06/2016 of which 48% from entities outside Lebanon

Bank Audi

consolidated activity highlights IN LEBANESE POLINDS

AT FND-JUNF 2016

Diversified Sources of Assets and Net Profits

- LBP 52,752 billion of total customers' deposits
- LBP 27,837 billion of total loans to customers
- LBP 4,918 billion of total shareholders' equity
- LBP 340 billion of net profits in the first half of 2016, growing by 11.7% relative to the first half of 2015, and of which 51% from entities outside Lebanon

Main Financial Indicators

- 45.9% of primary liquidity to customers' deposits
- 13.9% of capital adequacy ratio as per Basel III
- 3.1% only of gross doubtful loans to gross loans ratio, reaching 0.9% when deducting specific loan loss reserves, excluding collective provisions
- 14.9% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING THROUGH 12 BANKS AND 3 FINANCIAL INSTITUTIONS IN 13 COUNTRIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

	30/06/2016 LBP Million	31/12/2015 LBP Million
ASSETS		
Cash and balances with central banks Due from banks and financial institutions Loans to banks and financial institutions and reverse repurchase agreements Due from head office, sister, related banks and financial institutions Financial assets given as collateral Derivative financial instruments Shares and participations at fair value through profit and loss Debt instruments and other similar financial assets at fair value through profit and loss Of which: net advances and loans at fair value through profit and loss Net loans and advances to customers at amortised cost ⁽¹⁾ Net loans and advances to related parties at amortised cost ⁽²⁾ Debtors by acceptances Debt instruments classified at amortised cost ⁽³⁾ Shares and participations at fair value through other comprehensive income Investments in associates Assets taken in settlement of debts Property and equipment Intangible fixed assets Non-current assets held for sale Other assets Goodwill	14,518,267 2,012,523 1,863,423 - - - - - - - - - - - - - - - - - - -	13,754,922 2,704,157 2,585,553 - - 265,863 59,292 324,430 22,185 26,812,807 214,549 240,605 14,784,574 144,375 13,989 72,779 963,438 101,364 - 470,506 209,434
TOTAL ASSETS	63,220,827	63,722,637

⁽¹⁾ After deduction of provisions amounting to LBP 796,728 million from loans and advances to customers as per IAS 39, of which LBP 293,540 million representing provisions on collective assessment.

⁽²⁾ Loans granted to related parties against cash collateral amounted to LBP 168,979 million. ⁽³⁾ Includes an amount of LBP 2,588 billion with risk ceded to customers.

	30/06/2016 LBP Million	31/12/2015 LBP Million
OFF-BALANCE SHEET		
Financing commitments		
- Financing commitments given to banks and financial institutions	505,104	548,320
- Financing commitments given to customers	5,375,948	5,222,427
Bank guarantees		
- Guarantees given to banks and financial institutions	189,007	231,963
Of which: credit derivatives	-	-
- Guarantees received from banks and financial institutions	1,801,867	2,603,635
Of which: credit derivatives	-	-
- Guarantees given to customers	2,539,947	2,543,077
- Guarantees received from customers	34,665,253	36,217,474
Financial notes commitments		
- Financial notes commitments to be received	-	-
Of which: financial instruments sold with a buy back option	-	-
- Financial notes commitments to be delivered	-	-
Of which: financial instruments purchased with a buy back option	-	-
Foreign currencies forwards		
- Foreign currencies to receive	8,371,974	7,199,804
- Foreign currencies to deliver	8,391,917	7,215,797
Commitments on term financial instruments	13,059,331	9,599,733
Other commitments	-	-
Claims from legal cases	-	-
Fiduciary accounts	2,068,825	2,255,152
- Under specific instructions	1,903,602	1,963,991
- Under discretionary investments	165,223	291,161
Assets under management	12,383,636	12,185,015
Mutual funds	324,125	407,021
Structured financial products	-	-
Engagement unlikely to be executed	-	-
Bad debts written off during the year	12,000	34,327

LIABILITIES	
Due to head office, sister, re Financial assets taken as a g Derivative financial instrume Financial liabilities at fair valu	ents ue through profit and loss value through profit and loss rtised cost s at amortized cost owed funds es ges ilar debts
TOTAL LIABILITIES	
Remeasurement actuarial (g 5hare of associates' other co Foreign currency translation	estate ancial assets at fair value through other com ain)/Loss on defined benefit plan omprehensive income under equity method reserve net investments in foreign entities roup share

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY



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middle east investor relations

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	30/06/2016 LBP Million	31/12/2015 LBP Million
	695,034 2,428,090 -	569,856 2,340,565 -
	- 196,991 -	- 131,199 -
	51,968,494 783,878 98,779 230,229 770,140 157,525 973,679	52,990,507 690,111 80,353 240,605 578,000 172,060 973,629
	58,302,839	58,766,885
nprehensive income d	661,985 6,210 883,582 559,102 14,060 72,586 1,359,538 642,675 (762) 806,229 - 360,488 33,543 (5,592) 4,546 (826,674) (39,078) 322,027 4,854,465 63,523 4,917,988	661,985 6,210 883,582 559,102 17,145 72,586 1,179,216 642,865 - 675,524 - 360,488 36,211 (5,592) 4,546 (732,696) (53,152) 587,948 4,895,968 59,784 4,955,752
	63,220,827	63,722,637







CONSOLIDATED INCOME STATEMENT (UNAUDITED)

	30/06/2016 LBP Million	30/06/2015 LBP Million
Interest and similar income	1,909,007	1,830,198
Interest and similar expense	(1,157,311)	(1,142,209)
Net interest margin	751,696	687,989
Fee and commission income	249,923	234,281
Fee and commission expense	(54,503)	(44,749)
Net Fee and commission income	195,420	189,532
Net gain on financial assets or liabilities at fair value through profit and loss	127,991	31,198
Of which: interest income	25,619	13,792
Net gain on financial investments	120,505	101,168
Other operating income	27,526	, 7,825
Total operating income	1,223,138	1,017,712
Net provisions for credit losses	(147,814)	(92,663)
Net operating income	1,075,324	925,049
Personnel expenses	(354,885)	(308,586)
Other operating expenses	(241,170)	(185,849)
Depreciation of property and equipment	(38,823)	(36,427)
Amortisation of intangible assets	(17,248)	(13,592)
Impairment of goodwill	-	-
Total operating expenses	(652,126)	(544,454)
Operating profit	423,198	380,595
Share of profit of associates under equity method	994	2,107
Net gain (loss) on disposal of other asset	(60)	73
Profit before tax	424,132	382,775
Income tax	(83,956)	(78,118)
Profit after tax	340,176	304,657
Result of discontinued operations, net of tax	-	-
Profit for the current period	340,176	304,657
Minority share profit for the current period	18,149	13,920
Group share profit for the current period	322,027	290,737
Basic earnings per share LBP	763	686
Basic earnings per share from continuing operations LBP	763	686

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