Bank Audi Consolidated Activity Highlights as at End-September 2018

Sustained profits growth with strengthening balance sheet in an adverse environment

Beirut, October 30, 2018

Sustained profits growth

- US\$ 410 million of net profits in 9M-18, increasing by 20% over the same period of 2017
- US\$ 132 million of net profits generated from entities abroad, representing 32% of total profits
- 43.8% cost to income ratio in 9M-18, compared to 51.4% in the same period of 2017
- 15.4% of return on average common equity, improving from 13.4% in 2017

Key balance sheet metrics

- US\$ 45.7 billion of consolidated assets
- US\$ 30.9 billion of consolidated customers' deposits
- US\$ 13.7 billion of consolidated net loans
- US\$ 3.1 billion of common shareholders' equity and US\$ 3.8 billion of total shareholders' equity

Reinforced financial standing

- 11.4% of CET1 ratio and 18.2% of total capital adequacy ratio
- 76.4% of primary liquidity to customers' deposits ratio
- 4.5% of gross doubtful loans to gross loans ratio,
- 107% coverage of doubtful loans by specific provisions and real guarantees

Further deceleration in growth in Lebanon amid an US\$ 4.6 billion increase in deposits

The Lebanese economy is growing by an estimated 2% this year as per the Central Bank of Lebanon versus 2.5% last year, with the deceleration related mostly to dampened investor appetite ahead of the awaited government formation post the May 2018 parliamentary elections. Banking deposits reported an increase of US\$ 4.6 billion year-to-August, rising on an annualised basis by 4.2% amid stable loans to the private sector.

Mild rebound in economic growth in the MENA, within a 5% GDP growth in Egypt and economic rebalancing in Turkey

- **In the MENA region**, on-going reforms and higher oil prices have helped to offset the impact of the hike in interest rates and adverse economic environment resulting in a mild rebound in economic growth this year to circa 2%.
- **In Egypt**, all indicators point to a bullish cycle, with growth being revised upwards by the IMF to above 5% for 2018, among the highest in the Middle East and North Africa region, while banking sector deposits grew by 19% in US\$ term over the year-ending July 2018.
- In Turkey, the economy, which went this year into its worst currency devaluation since 2001 driving inflation to a record 25% level in September, is starting to rebalance, with less output growth amid higher rates, but with noticeably better external imbalances post devaluation, which could provide the much-needed support to the financial/monetary outlook looking forward.

Consolidated assets grew by 4.5% in nominal terms as compared to 2.6% for MENA banks

Consolidated assets rose by US\$ 2 billion in the first nine months of 2018 reaching US\$ 45.7 billion at end-September 2018. This corresponds to a growth of 4.5%, as compared to 2.6% on average for banks in the MENA region. At constant exchange rate (same rate as at end-December 2017), assets would have increased by US\$ 3.7 billion in real terms, or 8.4%. Total assets under management, comprising of fiduciary deposits, custody accounts and assets under management, reached US\$ 13.1 billion at the same date. Accordingly, total assets and assets under management reaches US\$ 58.8 billion. The size of Bank Audi makes it the only Lebanese bank to be ranked among the top 20 Arab banking groups.

Deposits in Audi Lebanon increased by US\$ 450 million

Consolidated customers' deposits amounted to US\$ 30.9 billion at end-September 2018, registering a contraction relative to end-December 2017 by US\$ 2.6 billion, of which US\$ 1.7 billion of real decrease and circa US\$ 1 billion of FX translation impact.

Still deposits of Bank Audi Lebanon increased by US\$ 450 million over the same period as deposits denominated in Lebanese Pounds rose by US\$ 934 million with some customers opting to convert their USD deposits to benefit from the LBP rates.

Loans decrease due to settlements and loan reduction in exposures in Turkey

Consolidated loans stood at US\$ 13.7 billion as at end-September 2018 as compared to US\$ 16.3 billion as at end-December 2017. This is equivalent to a contraction by US\$ 2.6 billion, of which US\$ 1 billion due to FX translation impact. The remaining decrease represents loan settlements and reduction of loan exposures particularly in Odea Bank amid an adverse environment.

Asset quality

Consolidated gross doubtful loans reached US\$ 647 million as at end-September 2018 as compared to US\$ 600 million as at end-December 2017. In parallel, gross doubtful loans represented 4.5% of gross loans as at end-September 2018 as compared to 3.5% as at end-December 2017. This movement is mostly attributed to the 16.4% contraction in gross loans. Coverage ratio of doubtful loans by specific provisions increased to 64.7% and reaches 107% when including real guarantees. In addition, collective provisions amounted to US\$ 200 million, representing 1.5% of net loans.

Improved financial flexibility

The Bank's core equity tier one ratio (CET1) as per Basel III improved from 10.5% as at end-December 2017 to 11.4% as at end-September 2018 while total capital adequacy ratio also reinforced from 16.9% to 18.2% over the same period, both levels comfortably above the minimum regulatory ratios of 10% and 15% respectively. Liquidity remained also solid, representing 76.4% of customer deposits, a high level when compared to regional and global benchmarks.

20% year-on-year growth in net profits driven by revenues and cost efficiencies

Bank Audi reported in the first nine months of 2018 a 20% growth in consolidated net profits after provisions and taxes as compared to the net profits before discontinued operations in the corresponding period of 2017. Subsequently, consolidated net profits reached US\$ 410 million, despite Odea Bank allocating its operating profits in the third quarter of 2018 to loan loss provision. The contribution of entities abroad reached US\$ 132 million representing 32% of the total, of which US\$ 51 million from Bank Audi in Egypt, US\$ 42 million from Odea Bank in Turkey, US\$ 21 million from entities in Europe and US\$ 17 million from other MENA entities.

This performance results mostly from a 16.4% increase in net interest income and a 13.8% contraction in consolidated general operating expenses. The increase in net interest income included new taxes on financial investments in Lebanon for US\$ 68 million over the same period. Consolidated spread expanded from 2.39% as at end-December 2017 to 2.74% as at end-September 2018 with the increase stemming in particular from Lebanese entities.

Consolidated general operating expenses decreased year-on-year by US\$ 81 million, of which US\$ 12 million in Lebanon and US\$ 69 million in entities abroad. US\$ 44 million of the latter represent the real decrease in expenses within a currency translation effect estimated at US\$ 25 million. Subsequently, the cost to income ratio continues to improve gradually quarter on quarter reaching 43.8% in the first nine months of 2018 compared to 51.4% over the same period in 2017.

1.24% ROAA & 15.4% ROACE

Subsequently, the Group's profitability metrics strengthened. The return on average assets improved to 1.24% as at end-September 2018 as compared to 1.06% as at end-December 2017; the return on average common equity increased from 13.4% as at end-December 2017 to 15.4% as at end-September 2018; and, the earnings per common share rose from US\$ 1.03 in 2017 to US\$ 1.25 on an annualised basis in the first nine months of 2018.

Bank Audi's results underline the strong fundamentals of the Group and the diversified nature of its operations. 20% net income growth year on year reaching US\$ 410 million and core tier 1 reaching 11.4% despite headwinds in certain geographies are the key achievements of the period. Bank Audi and its dedicated personnel remain committed to sustained shareholder value creation through premium facilitation of the banking needs of its customer base in its selected geographies, balanced growth and efficient deployment of resources.

Among Top Regional Banking Groups

SUMMARISED INCOME STATEMENT

| In US\$ Million | QIII-18 | QIII-17 | YoY % | 9M-18 | 9M-17 | YoY % |
|--|---------|---------|--------|-------|-------|---------|
| Net interest income | 326 | 272 | 19.6% | 907 | 780 | 16.4% |
| Non-interest income | 88 | 133 | -34% | 247 | 362 | -31.7% |
| o.w. Net commissions | 58 | 53 | 10.0% | 163 | 179 | -9.0% |
| o.w. Other income | 30 | 80 | -63.1% | 84 | 182 | -54.1% |
| Total operating income | 413 | 405 | 1.9% | 1,154 | 1,141 | 1.1% |
| General operating expenses | 167 | 192 | -13.1% | 505 | 586 | -13.8% |
| Net loan loss provisions | 66 | 54 | 23.8% | 126 | 125 | 0.8% |
| Income tax | 36 | 31 | 15.1% | 113 | 89 | 27.4% |
| Total costs | 269 | 277 | -2.8% | 745 | 800 | -6.9% |
| Net profits from continuing operations | 144 | 129 | 12.2% | 410 | 341 | 20.0% |
| Profits from discontinued operations | | 0 | | | 95 | -100.0% |
| Net profits | 144 | 129 | 12.2% | 410 | 437 | -6.2% |

SUMMARISED BALANCE SHEET

| In US\$ Million | Sep-18 | Sep-17 | YoY % | Dec-17 | YTD % |
|----------------------------------|--------|--------|--------|--------|--------|
| Total Assets | 45,724 | 44,682 | 2.3% | 43,752 | 4.5% |
| Customers' deposits | 30,881 | 35,749 | -13.6% | 33,451 | -7.7% |
| Loans to customers' (net) | 13,679 | 17,153 | -20.3% | 16,294 | -16.0% |
| Shareholders' equity | 3,828 | 3,807 | 0.5% | 4,188 | -8.6% |
| o.w. Common shareholders' equity | 3,041 | 3,092 | -1.6% | 3,148 | -3.4% |
| Number of branches | 202 | 207 | -2.4% | 203 | -0.5% |
| Number of staff | 6,276 | 6,995 | -10.3% | 6,541 | -4.1% |

KEY RATIOS

| | QIII-18 | QIII-17 | YoY % | 9M-18 | 9M-17 | YoY % |
|-------------------------------|---------|---------|-------|-------|--------|-------|
| Spread | 2.9% | 2.4% | 0.4% | 2.7% | 2.4% | 0.4% |
| Cost/Income | 40.4% | 47.4% | -7.0% | 43.8% | 51.4% | -7.6% |
| Cost of risk (bps) | 1.9% | 1.2% | 0.7% | 1.2% | 1.0% | 0.2% |
| ROAA | 1.3% | 1.2% | 0.1% | 1.2% | 1.0% | 0.2% |
| ROACE | 17.2% | 15.2% | 1.9% | 15.4% | 13.7% | 1.7% |
| | Sep-18 | Sep-17 | YoY % | | Dec-17 | YTD % |
| Loan/Deposits | 44.3% | 48.0% | -3.7% | | 48.7% | -4.4% |
| Gross DLs/Gross loans | 4.5% | 3.3% | 1.2% | | 3.5% | 1.0% |
| Provision coverage (specific) | 64.7% | 60.4% | 4.3% | | 60.1% | 4.6% |
| CET1 | 11.4% | 10.1% | 1.3% | | 10.5% | 0.9% |
| CAR ratio | 18.2% | 15.6% | 2.7% | | 16.9% | 1.3% |

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AMONG THE TOP REGIONAL BANKING GROUPS

USD 45.7 billion in total assets as at 30/9/2018

consolidated activity highlights

IN US DOLLARS

AT END-SEPTEMBER 2018

Bank Audi

- USD 30.9 billion of total customers' deposits
- USD 13.7 billion of total loans to customers
- USD 3.8 billion of total shareholders' equity
- USD 410 million of net profits in the first nine months of 2018,
 rising by 20% relative to the recurrent net profits of the corresponding period of 2017
- USD 132 million of those profits are generated in entities outside Lebanon, representing 32% of the total

Main Financial Indicators

- 76.4% of primary liquidity to customers' deposits ratio
- 18.2% of capital adequacy ratio as per Basel III, of which 11.4% of Common Equity Tier 1 ratio
- 4.5% of gross doubtful loans to gross loans ratio, covered up to 107% by specific provisions and real guarantees
- USD 258 million of collective provisions
- 15.4% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING CATERING TO 1.1 MILLION CUSTOMERS SERVED THROUGH 202 BRANCHES AND 6,275 EMPLOYEES IN 11 COUNTRIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

| ASSETS | 30/9/2018 USD Thousands | 31/12/2017 USD Thousands |
|--|----------------------------|-----------------------------|
| ASSETS | | |
| Cash and balances with central banks | 15,295,350 | 13,165,412 |
| Due from banks and financial institutions | 1,553,658 | 965,010 |
| Due from head office, sister, related banks and financial institutions | - | - |
| Loans to banks and financial institutions and reverse repurchase agreements | 159,777 | 801,682 |
| Financial assets given as collateral | - | - |
| Derivative financial instruments | 599,056 | 264,069 |
| Shares and participations at fair value through profit and loss | 64,700 | 40,484 |
| Debt instruments and other similar financial assets at fair value through profit and loss | 205,502 | 951,522 |
| Of which: net loans and advances at fair value through profit and loss | 23,039 | 31,614 |
| Net loans and advances to customers at amortised cost | 13,556,470 | 16,186,257 |
| Net loans and advances to related parties at amortised cost ⁽¹⁾ | 122,222 | 107,339 |
| Debtors by acceptances | 250,323 | 150,512 |
| Debt instruments classified at amortised cost ⁽²⁾ | 12,111,515 | 9,832,401 |
| Shares and participations at fair value through other comprehensive income | 69,935 | 104,827 |
| Debt instruments and other similar financial assets at fair value through other comprehensive income | 549,957 | - |
| Investments in associates | 98,566 | 89,192 |
| Assets taken in settlement of debts | 116,258 | 95,561 |
| Property and equipment | 567,273 | 586,666 |
| Intangible fixed assets | 43,958 | 50,576 |
| Non-current assets held for sale | - | - |
| Other assets | 330,519 | 331,995 |
| Goodwill | 28,791 | 28,334 |
| TOTAL ASSETS | 45,723,830 | 43,751,839 |

⁽¹⁾ Loans granted to related parties against cash collateral amounted to USD 83 million. (2) Includes an amount of USD 1,228 million with risk ceded to customers.

| | 30/9/2018 USD Thousands | 31/12/2017 USD Thousands |
|---|----------------------------|-----------------------------|
| OFF-BALANCE SHEET | | |
| Financing commitments | | |
| - Financing commitments given to banks and financial institutions | 314,140 | 499,080 |
| - Financing commitments given to customers | 3,260,068 | 3,305,167 |
| Bank guarantees | | |
| - Guarantees given to banks and financial institutions | 68,887 | 147,759 |
| Of which: credit derivatives | - | - |
| - Guarantees received from banks and financial institutions | 196,180 | 818,986 |
| Of which: credit derivatives | - | - |
| - Guarantees given to customers | 1,320,089 | 1,493,460 |
| - Guarantees received from customers | 21,144,231 | 24,395,771 |
| Financial notes commitments | | |
| - Financial notes commitments to be received | - | - |
| Of which: financial instruments sold with a buy back option | - | - |
| - Financial notes commitments to be delivered | - | - |
| Of which: financial instruments purchased with a buy back option | - | - |
| Foreign currencies forwards | | |
| - Foreign currencies to receive | 4,507,014 | 7,401,225 |
| - Foreign currencies to deliver | 4,480,456 | 7,411,882 |
| Commitments on term financial instruments | 11,047,498 | 6,117,424 |
| Other commitments | - | - |
| Claims from legal cases | - | - |
| Fiduciary accounts | 2,309,015 | 1,953,441 |
| - Under specific instructions | 2,293,047 | 1,936,522 |
| - Under discretionary investments | 15,968 | 16,919 |
| Assets under management | 10,696,935 | 8,987,616 |
| Mutual funds | 50,764 | 49,016 |
| Structured financial products | - | - |
| Engagement unlikely to be executed | - | - |
| Bad debts written off during the year | 75,302 | 3,296 |

| | 30/9/2018 USD Thousands | 31/12/2017 USD Thousands |
|---|----------------------------|-----------------------------|
| LIABILITIES | | |
| Due to central banks | 7,170,196 | 2,634,492 |
| Due to banks and financial institutions and repurchase agreement | 1,649,468 | 1,887,294 |
| Due to head office, sister, related banks and financial institutions | - | - |
| Financial assets taken as a guarantee | - | - |
| Derivative financial instruments | 501,119 | 136,242 |
| Financial liabilities at fair value through profit and loss Of which: deposits at fair value through profit and loss | - | - |
| Customers' deposits | 30,482,079 | 32,953,802 |
| Deposits from related parties | 399,158 | 497,660 |
| Debt issued and other borrowed funds | 43,049 | - |
| Engagements by acceptances | 250,323 | 150,512 |
| Other liabilities | 328,670 | 390,504 |
| Provisions for risks and charges | 254,963 | 94,017 |
| Subordinated loans and similar debts | 816,845 | 819,415 |
| Non-current liabilities held for sale | - | - |
| TOTAL LIABILITIES | 41,895,870 | 39,563,938 |
| Shareholders' Equity - Group share | | |
| Share capital - Common shares | 442,840 | 440,984 |
| Share capital - Preferred shares | 6,647 | 8,274 |
| Issue premium - Common shares | 586,124 | 586,124 |
| Issue premium - Preferred shares | 593,353 | 741,726 |
| Subsidiary shares warrants | 8,377 | 8,377 |
| Share capital and cash contribution to capital | 48,150 | 48,150 |
| Non-distributable reserves Distributable reserves | 1,270,471 | 1,140,907 |
| Treasury shares | 285,692 (5,534) | 287,022 (62,708) |
| Retained earnings | 944,833 | 827,137 |
| Proposed dividends | - | - |
| Revaluation reserve of real estate | 236,907 | 236,907 |
| Reserve on revaluation of financial assets at fair value through other comprehensive income | (1,539) | 582 |
| Reserve for cash flow hedges | 9,103 | - |
| Remeasurement actuarial (gain)/Loss on defined benefit plan | (8,495) | (8,495) |
| Share of associates' other comprehensive income under equity method | 3,624 | 3,016 |
| Foreign currency translation reserve | (1,148,986) | (847,612) |
| Net (loss) gain on hedge of net investments in foreign entities Result of the period | 400,956 | (7,777) 538,121 |
| Shareholders' equity - Group share | 3,672,523 | 3,940,735 |
| Non-controlling interest | 155,437 | 247,166 |
| Total shareholders' equity | 3,827,960 | 4,187,901 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 45,723,830 | 43,751,839 |





CONSOLIDATED INCOME STATEMENT (UNAUDITED)

| | 30/9/2018 USD Thousands | 30/9/2017 USD Thousands |
|---|----------------------------|----------------------------|
| | | |
| Interest and similar income | 2,279,384 | 2,112,815 |
| Interest and similar expense | (1,376,218) | (1,305,236) |
| Net interest margin | 903,166 | 807,579 |
| Fee and commission income | 189,112 | 220,448 |
| Fee and commission expense | (25,890) | (41,010) |
| Net fee and commission income | 163,222 | 179,438 |
| Net gain on financial assets or liabilities at fair value through profit and loss | 61,535 | 89,708 |
| Of which: interest income | 5,541 | 34,681 |
| Net gain on financial investments | 10,821 | 22,859 |
| Other operating income | 14,014 | 39,518 |
| Total operating income | 1,152,758 | 1,139,102 |
| Net provisions for credit losses | (125,976) | (125,022) |
| Net operating income | 1,026,782 | 1,014,080 |
| Personnel expenses | (280,625) | (317,352) |
| Other operating expenses | (182,642) | (220,442) |
| Depreciation of property and equipment | (30,877) | (37,002) |
| Amortisation of intangible assets | (11,299) | (11,389) |
| Impairment on goodwill and investments | - | - |
| Total of operating expenses | (505,443) | (586,185) |
| Operating profit | 521,339 | 427,895 |
| Share of profit of associates under equity method | 1,290 | 1,677 |
| Net gain (loss) on disposal of other asset | 141 | 594 |
| Profit before tax | 522,770 | 430,166 |
| Income tax | (113,090) | (88,778) |
| Profit after tax | 409,680 | 341,388 |
| Result of discontinued operations, net of tax | - | 95,293 |
| Profit for the period | 409,680 | 436,681 |
| Minority share profit for the period | 8,724 | 14,952 |
| Group share profit for the period | 400,956 | 421,729 |
| Basic earnings per share USD | 0.93 | 1.02 |
| Basic earnings per share from continuing operations USD | 0.93 | 0.78 |

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AMONG THE TOP REGIONAL BANKING GROUPS

LBP 68,929 billion in total assets as at 30/9/2018

consolidated activity highlights

IN LEBANESE POUNDS

AT END-SEPTEMBER 2018

Bank Audi

- LBP 46,553 billion of total customers' deposits
- LBP 20,621 billion of total loans to customers
- LBP 5,771 billion of total shareholders' equity
- LBP 618 billion of net profits in the first nine months of 2018
 rising by 20% relative to the recurrent net profits of the corresponding period of 2017
- LBP 198 billion of those profits are generated in entities outside Lebanon, representing 32% of the total

Main Financial Indicators

- 76.4% of primary liquidity to customers' deposits ratio
- **18.2% of capital adequacy ratio as per Basel III,** of which **11.4%** of Common Equity Tier 1 ratio
- 4.5% of gross doubtful loans to gross loans ratio, covered up to 107% by specific provisions and real guarantees
- LBP 390 billion of collective provisions
- 15.4% of return on average common equity

A UNIVERSAL AND INNOVATIVE BANKING OFFERING CATERING TO 1.1 MILLION CUSTOMERS SERVED THROUGH 202 BRANCHES AND 6,275 EMPLOYEES IN 11 COUNTRIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

| | 30/9/2018 LBP Million | 31/12/2017 LBP Million |
|--|--------------------------|---------------------------|
| ASSETS | | |
| Cash and balances with central banks | 23,057,740 | 19,846,859 |
| Due from banks and financial institutions | 2,342,140 | 1,454,753 |
| Due from head office, sister, related banks and financial institutions | - | - |
| Loans to banks and financial institutions and reverse repurchase agreements | 240,864 | 1,208,536 |
| Financial assets given as collateral | - | - |
| Derivative financial instruments | 903,077 | 398,084 |
| Shares and participations at fair value through profit and loss | 97,535 | 61,030 |
| Debt instruments and other similar financial assets at fair value through profit and loss | 309,794 | 1,434,420 |
| Of which: net loans and advances at fair value through profit and loss | 34,731 | 47,658 |
| Net loans and advances to customers at amortised cost | 20,436,379 | 24,400,781 |
| Net loans and advances to related parties at amortised cost ⁽¹⁾ | 184,249 | 161,814 |
| Debtors by acceptances | 377,362 | 226,896 |
| Debt instruments classified at amortised cost ⁽²⁾ | 18,258,108 | 14,822,345 |
| Shares and participations at fair value through other comprehensive income | 105,428 | 158,027 |
| Debt instruments and other similar financial assets at fair value through other comprehensive income | 829,060 | - |
| Investments in associates | 148,588 | 134,457 |
| Assets taken in settlement of debts | 175,259 | 144,058 |
| Property and equipment | 855,164 | 884,400 |
| Intangible fixed assets | 66,266 | 76,243 |
| Non-current assets held for sale | - | - |
| Other assets | 498,259 | 500,481 |
| Goodwill | 43,402 | 42,713 |
| TOTAL ASSETS | 68,928,674 | 65,955,897 |

⁽¹⁾ Loans granted to related parties against cash collateral amounted to LBP 125 billion.
(2) Includes an amount of LBP 1,851 billion with risk ceded to customers.

| | 30/9/2018 LBP Million | 31/12/2017 LBP Million |
|---|--------------------------|---------------------------|
| OFF-BALANCE SHEET | | |
| Financing commitments | | |
| - Financing commitments given to banks and financial institutions | 473,566 | 752,363 |
| - Financing commitments given to customers | 4,914,552 | 4,982,539 |
| Bank guarantees | , , | , , |
| - Guarantees given to banks and financial institutions | 103,848 | 222,747 |
| Of which: credit derivatives | · - | · - |
| - Guarantees received from banks and financial institutions | 295,741 | 1,234,621 |
| Of which: credit derivatives | · - | - |
| - Guarantees given to customers | 1,990,034 | 2,251,391 |
| - Guarantees received from customers | 31,874,929 | 36,776,625 |
| Financial notes commitments | | |
| - Financial notes commitments to be received | - | - |
| Of which: financial instruments sold with a buy back option | - | - |
| - Financial notes commitments to be delivered | - | - |
| Of which: financial instruments purchased with a buy back option | - | - |
| Foreign currencies forwards | | |
| - Foreign currencies to receive | 6,794,324 | 11,157,347 |
| - Foreign currencies to deliver | 6,754,288 | 11,173,412 |
| Commitments on term financial instruments | 16,654,103 | 9,222,017 |
| Other commitments | - | - |
| Claims from legal cases | - | - |
| Fiduciary accounts | 3,480,840 | 2,944,813 |
| - Under specific instructions | 3,456,768 | 2,919,307 |
| - Under discretionary investments | 24,072 | 25,506 |
| Assets under management | 16,125,629 | 13,548,832 |
| Mutual funds | 76,526 | 73,892 |
| Structured financial products | - | - |
| Engagement unlikely to be executed | - | - |
| Bad debts written off during the year | 113,517 | 4,968 |

| | 30/9/2018 LBP Million | 31/12/2017 LBP Million |
|--|-----------------------------|---------------------------|
| LIABILITIES | | |
| Due to central banks | 10,809,070 | 3,971,498 |
| Due to banks and financial institutions and repurchase agreement | 2,486,573 | 2,845,095 |
| Due to head office, sister, related banks and financial institutions | - | - |
| Financial assets taken as a guarantee | - | - |
| Derivative financial instruments | 755,436 | 205,384 |
| Financial liabilities at fair value through profit and loss Of which: deposits at fair value through profit and loss | - | - |
| Customers' deposits | 45,951,734 | 49,677,857 |
| Deposits from related parties | 601,731 | 750,222 |
| Debt issued and other borrowed funds | 64,896 | - |
| Engagements by acceptances | 377,362 | 226,896 |
| Other liabilities | 495,470 | 588,685 |
| Provisions for risks and charges | 384,358 | 141,731 |
| Subordinated loans and similar debts | 1,231,393 | 1,235,268 |
| Non-current liabilities held for sale | - | - |
| TOTAL LIABILITIES | 63,158,023 | 59,642,636 |
| Shareholders' Equity - Group share | | |
| Share capital - Common shares | 667,581 | 664,783 |
| Share capital - Preferred shares | 10,020 | 12,472 |
| Issue premium - Common shares | 883,582 | 883,582 |
| Issue premium - Preferred shares | 894,480 | 1,118,153 |
| Subsidiary shares warrants | 12,629 | 12,629 |
| Share capital and cash contribution to capital | 72,586 | 72,586 |
| Non-distributable reserves | 1,915,235 | 1,719,917 |
| Distributable reserves Treasury shares | 430,681 | 430,592 (94,532) |
| Retained earnings | (8,343) 1,424,337 | (94,532) 1,249,004 |
| Proposed dividends | 1,424,337 | 1,249,004 |
| Revaluation reserve of real estate | 357,137 | 357,137 |
| Reserve on revaluation of financial assets at fair value through other comprehensive income | (2,320) | , 877 |
| Reserve for cash flow hedges | 13,723 | - |
| Remeasurement actuarial (gain)/Loss on defined benefit plan | (12,807) | (12,807) |
| Share of associates' other comprehensive income under equity method | 5,463 | 4,546 |
| Foreign currency translation reserve | (1,732,096) | (1,277,774) |
| Net (loss) gain on hedge of net investments in foreign entities | - | (11,724) |
| Result of the period Shareholders' equity - Group share | 604,442 5,536,330 | 811,217 5,940,658 |
| Non-controlling interest | 234,321 | 3,940,638 |
| Total shareholders' equity | 5,770,651 | 6,313,261 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 68,928,674 | 65,955,897 |





CONSOLIDATED INCOME STATEMENT (UNAUDITED)

| | 30/9/2018 LBP Million | 30/9/2017 LBP Million |
|---|--------------------------|--------------------------|
| | | |
| Interest and similar income | 3,436,171 | 3,185,068 |
| Interest and similar expense | (2,074,649) | (1,967,643) |
| Net interest margin | 1,361,522 | 1,217,425 |
| Fee and commission income | 285,086 | 332,325 |
| Fee and commission expense | (39,029) | (61,823) |
| Net fee and commission income | 246,057 | 270,502 |
| Net gain on financial assets or liabilities at fair value through profit and loss | 92,765 | 135,235 |
| Of which: interest income | 8,354 | 52,282 |
| Net gain on financial investments | 16,313 | 34,460 |
| Other operating income | 21,126 | 59,573 |
| Total operating income | 1,737,783 | 1,717,195 |
| Net provisions for credit losses | (189,910) | (188,471) |
| Net operating income | 1,547,873 | 1,528,724 |
| Personnel expenses | (423,042) | (478,409) |
| Other operating expenses | (275,334) | (332,316) |
| Depreciation of property and equipment | (46,547) | (55,780) |
| Amortisation of intangible assets | (17,033) | (17,168) |
| Impairment on goodwill and investments | - | - |
| Total of operating expenses | (761,956) | (883,673) |
| Operating profit | 785,917 | 645,051 |
| Share of profit of associates under equity method | 1,944 | 2,528 |
| Net gain (loss) on disposal of other asset | 213 | 895 |
| Profit before tax | 788,074 | 648,474 |
| Income tax | (170,482) | (133,831) |
| Profit after tax | 617,592 | 514,643 |
| Result of discontinued operations, net of tax | - | 143,654 |
| Profit for the period | 617,592 | 658,297 |
| Minority share profit for the period | 13,150 | 22,541 |
| Group share profit for the period | 604,442 | 635,756 |
| Basic earnings per share LBP | 1,406 | 1,541 |
| Basic earnings per share from continuing operations LBP | 1,406 | 1,172 |

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• AUDI PRIVATE BANK sal

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• BANK AUDI LLC (Qatar) AUDI CAPITAL GESTION SAM

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